

# Top 10

## Requirements to Look For in a Talent Development Partner



### Deep Bench

*Look for depth and breadth of experience in their coaching and training staff*

1



### Size Agility and Industry Knowledge

*Do they have experience working with start ups, Fortune 200 and everything in between?*

2



### Experts at Representation

*Demand an unbiased and inclusive partner who seeks out and represents all voices and opinions*

3



### Measures What Matters

*Confirm that a proven measurement methodology is in place to determine ROI*

4



### Customization & Alignment

*Expect the ability to create a custom program that aligns with your company's strategy*

5



### Can Get Your Leaders On-Board

*Do they have the power to win enthusiastic support from executives and managers?*

6



### Relevant and Timely

*Confirm that learning content is current, relevant to your industry and incorporates SMEs*

7



### Adaptable & Flexible

*Require collaboration on timelines, deliverables and creative solutions that fit your budget*

8



### Offers Blended Learning Methods

*Choose a partner who can deliver learning across different platforms to meet users' needs*

9



### Long Term Partnership Philosophy

*Demand a partner who expects to have a long term, mutually beneficial relationship with you*

10